

SKYLINE ENHANCEMENT MODULE

RETAIL TENANT SALES REPORT

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Tenant Sales Report is for Retail Tenants that utilize Skyline's Breakpoint Sales Tracking. This report is designed to pull information out of a Skyline's Retail Tenant's unit, occupant, sales history and breakpoint files. The purpose of this report is to provide the user the ability to look at a Tenant's last 4 years of history on one page in a columnar format. The program prints the 4 years of data based on the tenant's Lease beginning Month. Ex. If lease beginning month is 01 then the report would print Jan to Dec. If the lease beginning month is 06 then the report would print from June to May.



The screenshot shows a window titled "Tenant Sales Report" with a menu bar (File, Window, Help). The main area contains the following fields and controls:

- Year:** 1998
- Working on Tenant:** (empty)
- Tenant Type:** Radio buttons for **Current** (selected) and **Former**.
- First:** Two dropdown menus, one with 103-00 and one with 107-0504B.
- Last:** Two dropdown menus, one with 107-0504B and one with 106-0322.
- Printer:** (selected)
- View:** (not selected)
- File:** (selected)
- Go:** A large button with the text "Go".

In addition to the Sales Dollars the system prints the amount paid towards these sales figures and other important lease information in the header for each tenant. Reporting periods, leasing dates, Sq Footage, Breakpoint Sales % and dollars over are all reported. Each year is followed by an Annual Total and Sales per Sq Foot.

When processing the report the user will enter the last year for the report to run. The application will print the selected year and the three previous years. Click on the Current or Former Tenant type. Select the first and last Tenants from the pull-down boxes. The application will then select all sales for the selected dates broken down by the reporting period. The amount paid total selects data where the charge code is PCT. Each Tenant will print on a separate page.

Sample Report on Reverse Side:

Date: 8/7/97
Time: 4:02:31 PM

Plante Sell Associates
Tenant Sales Report

Unit #: 107-0603
Tenant Name: Candy Galore
Lease Year Beginning Month: 1
%Rent: 6.00 GSO: 600,000.00
%Rent: 6.00 GSO: 700,000.00

Tenant Sq. Ft.: 3733
Reporting Period: Monthly
Billed: Monthly
Start date: 2/01/92 Stop date: 1/31/94
Start date: 2/01/94 Stop date: 1/31/99

Amt Paid

Jan 94: 18,889.89
Feb 94: 48,133.32
Mar 94: 77,749.30
Apr 94: 23,188.92
May 94: 32,068.54
Jun 94: 33,115.61
Jul 94: 22,466.80
Aug 94: 21,050.17
Sep 94: 26,600.75
Oct 94: 31,365.81
Nov 94: 30,104.97
Dec 94: 128,196.88

Total: 492,930.96
Sales Per Square Foot: 132.05

Amt Paid

Jan 95: 16,945.67
Feb 95: 48,021.03
Mar 95: 30,684.76
Apr 95: 79,587.06
May 95: 34,041.63
Jun 95: 33,373.00
Jul 95: 21,810.00
Aug 95: 22,169.00
Sep 95: 27,344.00
Oct 95: 31,970.00
Nov 95: 34,806.00
Dec 95: 136,225.00

Total: 516,977.15
Sales Per Square Foot: 138.49

Amt Paid

Jan 96: 21,689.00
Feb 96: 60,032.00
Mar 96: 38,478.00
Apr 96: 68,702.00
May 96: 32,712.00
Jun 96: 35,290.00
Jul 96: 21,420.00
Aug 96: 22,156.00
Sep 96: 27,844.00
Oct 96: 32,657.00
Nov 96: 28,448.00
Dec 96: 126,879.00

Total: 516,307.00
Sales Per Square Foot: 138.31

Amt Paid

Jan 97: 18,844.00
Feb 97: 58,818.00
Mar 97: 84,151.00
Apr 97: 22,683.00
May 97: 31,079.00
Jun 97:
Jul 97:
Aug 97:
Sep 97:
Oct 97:
Nov 97:
Dec 97:

Total: 215,575.00
Sales Per Square Foot: 57.75

Amt Paid

Oct 96: 27,273.82
Nov 96: 27,299.66
Dec 96: 78,291.19
Jan 96: 20,571.28
Feb 96: 31,674.35
Mar 96: 40,189.42
Apr 96: 41,271.34
May 96: 19,276.72
Jun 96: 20,907.78
Jul 96: 21,881.78
Aug 96: 22,858.32
Sep 96: 20,289.32

Total: 371,784.98
Sales Per Square Foot: 103.27

Amt Paid

Oct 97:
Nov 97:
Dec 97:
Jan 97: 19,611.29
Feb 97: 34,678.63
Mar 97: 67,212.81
Apr 97:
May 97:
Jun 97:
Jul 97:
Aug 97:
Sep 97:

Total: 121,502.73
Sales Per Square Foot: 33.7